## American Farm Bureau Federation Young Farmers & Ranchers Achievement Award

## Rules for 2025 UFBF & 2026 AFBF Annual Convention Competition

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#### **Purpose**:

Recognize young farmers/ranchers for their achievements in production agriculture and leadership.

#### **Background**

The American Farm Bureau Federation (AFBF) annually conducts a Young Farmers & Ranchers (YF&R) Achievement Award competition. State Farm Bureaus are encouraged to promote this activity among county Farm Bureaus. Selection of the winning YF&R competitor is based on their efforts in production agriculture and leadership achievement. **The ideal candidate(s) for the Achievement Award is an individual or couple involved in production agriculture with a majority of their gross income subject to farm and/or ranch risks.** Utah Farm Bureau will provide, as part of the state recognition and award, an expense-paid trip to the 2025 AFBF Annual Convention held in Anaheim, California Jan, 9th-14th. Appropriate recognition will be given to all national competitors in attendance at the AFBF Annual Convention. The AFBF YF&R Committee and the AFBF Leadership, Education and Engagement Department will coordinate the program at the national level.

Information about the Achievement Award applicant is requested on the entry form. ALL INFORMATION IS HANDLED IN STRICT CONFIDENCE AND IS DESTROYED AFTER JUDGING IS COMPLETED.

#### **Eligibility:**

The ideal candidate(s) for the Achievement Award is an individual or couple involved in production agriculture with a majority of their gross income subject to farm and/or ranch risks.

- An applicant can be either an individual or a couple that is married or has similar legal rights under the law
  applicable to the state Farm Bureau organization. Applicant may choose to apply individually, rather than
  as a couple.
- Applicant(s) shall be a Farm Bureau member(s) between the ages of 18 and 35 in good standing with their county Farm Bureau. The individual or spouse/spousal-equivalent shall have reached their 18th birthday at the time they qualify for the national competition and shall not have reached their 36th birthday by the completion of the competition. Competitors qualify at the time the national application is submitted and the completion of the competition is the day awards are given out (Monday, January 12, 2026).
- Applicant(s) must be in attendance on-site at the AFBF Annual Convention to compete nationally.
- Applicant(s) must be actively engaged in farming and/or ranching, with the majority of their gross income coming from production agriculture. Applicant(s) must have at least three years of financial records showing that the majority of income came from production agriculture.
- Applicant(s) may only compete in one national YF&R competition per year.
- Past and present members of the AFBF Young Farmers & Ranchers Committee and/or their spouse are not eligible to compete.
- Previous AFBF Achievement Award competitors are not eligible to compete. Past state YF&R Achievement Award winners are eligible if they have not previously competed at the national level.
- Current employees or agents of county, state and/or the American Farm Bureau organizations and their affiliates are not eligible to compete. An affiliate is defined as an entity owned or controlled in whole or in part by another entity through, for example, ownership (including partial ownership) or positions on the board of directors. Past employees and interns who were responsible for implementing any of the YF&R Competitive Events at the state or national level since January 1, 2019, are ineligible.
- Each state Farm Bureau may submit one entry to be considered for national recognition and must use the AFBF entry form and application.

#### **Entry Form & Application Guidelines**

• Do not use applicant's name, the name of their state or county, or any names that may bring about the recognition or identification of the applicant's state beyond the entry form. The written versions of the application have a search feature to locate any identifiers.

- The entry form and application must be completed in first person narrative (i.e. I, me, we, etc.) for sections 1-9 and 13. "A1"/"A2" may not be used for sections 1-9 and 13. Applicants must use "A1"/"A2" to denote each applicant for all of sections 10-12.
- The Financial Success section must be typed, signed and notarized; handwritten financial forms will be disqualified. If the notarization includes a state identifier such as a state name or seal, the identifier needs to be blacked out.
- Do not use abbreviations or acronyms, unless it has been spelled out once with the abbreviation in parentheses behind it. For example, United States Department of Education (USDE). AFBF, FB, and YF&R are acceptable to use throughout the application.
- The attached entry form and application is an example of the information needed for the official online application. Authorized state Farm Bureau representatives will have access to the online portal for official state submission. No emailed or mailed entry forms or applications will be accepted.
- State Farm Bureaus have permission to reproduce the attached entry form for state-level competition or as a recruitment tool.
- It will be up to the judges' discretion to deduct points if applicants include activities before they were 18.
- Character limits include spaces. Check your characters often.

## Note: Disregard of the guidelines will result in disqualification of the application.

**VIRTUAL CONVENTION:** If AFBF is unable to hold the Annual Convention in-person for any reason, the competitive events will be held virtually, and all applicants should be made aware of this possibility prior to their application. If the competition will be virtual, all contestants will be given the opportunity to withdraw their application to ensure eligibility for future years.

#### <u>Judging</u>

- The entry form and application of each state entry will be coded upon receipt by AFBF. The applicant's name and state will not be revealed to the judges until judging is completed.
- Judging is based on the application sent to AFBF by the state Farm Bureau. An interview with the Top 10 finalists during the AFBF Annual Convention determines final scores and rank.
- A panel of qualified judges will select the national winners. The Top 10 competitors will be interviewed by the same judges who reviewed the written applications.
- Interviews will be up to 20 minutes in length and are intended to evaluate the competitor's command of the farm/ranch business and financials, familiarity of the contents of the application and appreciation for the value of Farm Bureau (see rubric). In addition to the 5 points allocated for the interview, judges may alter scores from other sections based on what they learn during the interview.
- During the interview process, only the named applicant(s) on the entry form is permitted into the interview, and the applicant(s) should refrain from using the name of their state or county, or any names that may bring about the recognition or identification of their state. Applicants can refer to each other by their first name throughout the interview.
- In addition to judging your application, all applicants will be asked to interview with the judges at the state level prior to our Annual Convention in November.

## **Scoring**:

Category	Points
1. Personal Background	10
2. Scope of Farm/Ranch	15
3. Growth & Achievements	25
4. Management Decisions	15
5. Goals & Planning	10
6. Resiliency	10
7. Financial Success Part 1: Debt-to-Asset Ratio and Profit	25
8. Financial Success Part 2: Analysis and Record Keeping	15
9. Financial Success Part 3: Off-Farm Income	10
10. Leadership Experience: Farm Bureau	30
11. Leadership Experience: Other Ag Organizations	10
12. Leadership Experience: Other	10
13. Leadership Growth and Development	10

Total Application Points	195
Interview (Top 10 competitors only)	5
TOTAL POINTS	200

<sup>\*\*</sup>The chart above is not the rubric. Please refer to the separate rubric document for all scoring criteria.

#### **State Promotion of National Awards**

State Farm Bureaus are required to advertise the national prizes **one** time during the year through a print advertisement, an article in the state's publication(s), or on social media. These promotions will qualify the state entries to receive the national prizes, should they be the winner or finalist of one of the national competitions. **Promotion must be specific to promoting the AFBF YF&R competitions and must recognize the national sponsors.** 

## **PowerPoint Competitor Template**

PowerPoint competitor templates that highlight the state entry must be completed using the template provided by AFBF. This template is available from the state YF&R coordinator and can be found on the state website. It should include the applicant's 500-character bio written in third person and 2-3 pictures of the applicant and their agricultural operation or involvement. Please include crediting information for photos in the appropriate section of the signature page. *All pictures and presentations become the property of AFBF.* 

#### **Deadline**

The deadline for applications and PowerPoint is September 26<sup>th</sup> 2025 at 5:00 p.m. All submissions need to be sent via Email to Utah Farm Bureau Staff @ ufbfawards@gmail.com Call Sakia White @ 801-850-8068 with any questions.

# **American Farm Bureau Federation** Young Farmers & Ranchers Achievement Award

**2025 – 2026 Entry Form** © 2023 American Farm Bureau Federation. All rights reserved.

All submissions need to be sent via Email to Utah Farm Bureau Staff @ ufbfawards@gmail.com . All applications must be submitted by September 26th @ 5:00 p.m.

The data below and throughout the application applies to you and your spouse/spousal-equivalent, if married. Please indicate

"Applicant 1" (A1) and "Applic	ant 2" (A2) on ques	tions 10-12.	
Applicant(s)*: A1: *Will be used in the program a		A2:	
Phonetic Pronunciation: A1	l:	A2:	
Address:			
City:	State:	Zip Code:	
Phone:			
Email: A1:		A2:	
Date of Birth: A1:		A2:	
Are you an alumnus of any o		outh organizations? (Check all that apply RS	<u>7</u>
statements. <b>AFBF DOES NO FARM BUREAU OFFICE</b> . AF promoting Farm Bureau. Th to Farm Bureau sponsors. <u>I</u>	OT ACCEPT LIABING FBF reserves the reserves	entry form and attached application to be LITY FOR APPLICATIONS SUBMITTED right to use my (our) photos and/or any video footage of the undersigned contest the Event, I (we) warrant that I (we) further the decisions of the AFBF YF&R Common that I (we) the decisions of the AFBF YF&R Common that I (we) warrant that I (we) further the decisions of the AFBF YF&R Common that I (we) warrant that I (we) further the decisions of the AFBF YF&R Common that I (we) warrant that I (we) warrant that I (we) further the decisions of the AFBF YF&R Common that I (we) warrant the decisions of the AFBF YF&R Common that I (we) warrant that	video footage for use in tant(s) may also be available lly and unconditionally agree
competitive events will be h	neld virtually, and ion will be virtual	o hold the Annual Convention in-person all applicants should be made aware of , all contestants will be given the opport ars.	this possibility prior to their
Applicant(s) Signature(s):	A1:	A2:	
		ant(s) is the official state entry and is the & Ranchers Achievement Award for 202	<u> </u>
State President/Administra	itor:		Date:
Ctata			

# **American Farm Bureau Federation** Young Farmers & Ranchers Achievement Award

**2025-2026 Application** © 2023 American Farm Bureau Federation. All rights reserved.

1	PERSONAI	BACKGROUND
1.	FERROUNAL	DAGNUNUUNU

a.	Briefly tell us about yourself, your family, education, and personal interests. <b>Approximately 2,000 characters</b>
b.	Please describe your farm/ranch including how you acquired it, acres owned and rented, years in operation, crops and livestock. <b>Approximately 2,000 characters</b>

	C.	List any other related business enterprises and their relationship to/importance in the total farm/ranch. <b>Approximately 1,500 characters</b>
	d.	Tell us about how you advocate for agriculture. <b>Approximately 1,500 characters</b>
2.	SC	OPE OF YOUR FARM OR RANCH
	a.	Explain the ownership structure of your farm/ranch and your vested interest. Please include all enterprises in your explanation, if applicable. <b>Approximately 2,000 characters</b>

b.	What percenta each enterpris	nge of the farm/ranch ee, if applicable. <b>Appro</b>	management decoximately 1,250	isions are you responsible characters – 10 lines	le for? Please break down for
		Enterpris		% Management Decis	sions
			,		
c.		additional informati	on that helps exp	lain the previous two res	ponses, if needed.
	пррголіпасс	ly 1,000 characters			
d.	Describe vour	role in the operation.	Explain specifica	lly your duties and decisi	on-making responsibilities.
•••		ly 2,000 characters	этринг эр сонгол	ing your advisor area decise.	on manne 2 cop o monomero

## 3. GROWTH AND ACHIEVEMENTS

a. Please tell the story of your farm growth since your first year of owning/managing your farm/ranch. Where were you then and where are you now? Use specific examples to show how your operation has grown and highlight your contributions to the success of the operation over time. **Approximately 3,000 characters** 

b. List and describe any production efficiency growth you have achieved since your first year of owning/managing your farm/ranch. **Approximately 2,500 characters** 

## 4. MANAGEMENT DECISIONS

Please explain how your understanding of the market has led you to create strategies that make your operation thrive and ensure its success now and into the future. Discuss up to two impactful strategic or management decisions you have made on your farm/ranch, why you made them, and the changes that resulted from implementing those decisions. **Approximately 3,500 characters** 

_	co	AALC O DI ANNING
5.	Mo	OALS & PLANNING oving forward, what short-term and long-term goals do you have for your farm/ranch? Explain how you plan achieve these goals. <b>Approximately 2,500 characters</b>
6.	RE	SILIENCY
	a.	Describe any major business challenges your farm/ranch has encountered and what you did to overcome them (i.e., policy, financial, family, management, etc.). <b>Approximately 2,000 characters</b>

E DINANGLAL OLICOPOS D	. 4		
7. FINANCIAL SUCCESS: Par NOTE: In considering financia		er the whole application and how t	he financials are connected to
	ies of the farm/ranch. Financid	als are not to be evaluated indepen	
a. Using the grid below, passets for each year re		sset ratio, including farm/ranc	ch/personal debts and
Year	Total Debt	Total Assets	Debt to Asset Ratio
	(combined farm/ranch	(combined farm/ranch and	(total debt divided by
Ti ( )	and personal debt)	personal assets)	total assets)
First year ()			
3 years ago			
2 years ago			
1 year ago 2025 year-end projections			
<del>-</del>	oove reflects: farm/ranch you own, as ind	dicated in 2(a).	
OR  On the portion of the	farm /ranch for which you	make management decisions if	Emore than the amount you
own, as indicated i	n 2(b).	make management decisions if	more than the amount you
		s, if needed: <b>Approximately 1</b> ,	000 characters
dive all explanation of related	irregularities of strategies	, if ficeucu. Appi oximately 1,	ood characters

b. Describe the transition or succession plan(s) you have for your farm/ranch. If you do not have either, please explain. **Approximately 1,500 characters** 

b. Using the grids below, requested. This should regardless of marketing	reflect anything relat	ed to the farm/ranch b		
TOTAL INCOME = Farm/Ram Other Income Examples: farm and/or income derived from t agritourism, etc. (do not include	m bill payments, trado he marketing or sellir	e aid, conservation paying of farm/ranch prod	yments, net crop insur ucts/services such as	rance benefits, specialty marketing,
Year	Farm/Ranch Income	+ All other farm/ra	anch-related income	= Total Income
First year ()				
3 years ago				
2 years ago				
1 year ago				
2025 year-end projections				
TOTAL EXPENSES = Farm/R	anch Expenses + Int	erest + Depreciation		
Year	Farm/Ranch Expenses	+ Interest	+ Depreciation	= Total Expenses
First year ()	_			
3 years ago				
2 years ago				
1 year ago				
2025 year-end projections				
NET PROFIT = Income - Exp	enses			
Year	Total Income	- Total	Expenses	= Net Profit
First year ()				
3 years ago				
2 years ago				
1 year ago				
2025 year-end projections				
Please indicate whether the above the portion of the form of the form of the form, as indicated in Give an explanation of related	arm/ranch you own, arm/ranch for which n 2(b).	you make manageme	•	

8.	FIN	NANCIAL SUCCESS: Part 2
	а	Describe the practices you use to evaluate the financial success of your farm/ranch i

 Describe the practices you use to evaluate the financial success of your farm/ranch, including ratios or analysis, record keeping systems and/or advisors used to support successful financial management.
 Approximately 2,000 characters

b. Describe where you see your greatest financial strengths and weaknesses in your farm/ranch business. **Approximately 2,000 characters** 

9.	FIN	NANCIAL SUCCESS: Part 3
	a.	Do you have any other <b>farm/ranch business</b> income not otherwise shown in the financials section (such as supporting agri-businesses)? If so, how is that income used? <b>Approximately 1,000 characters</b>
	b.	Is any <b>off-farm</b> income earned by you or your spouse and how is that income used? <b>Approximately 1,000 characters</b>
		What additional in some if one from inhouttoness winnings at adid the applicant(s) assert and how
	c.	What <b>additional income</b> , if any, from inheritances, winnings, etc. did the applicant(s) accept and how is/was it used? <b>Approximately 1,000 characters</b>

## 10. LEADERSHIP EXPERIENCE: FARM BUREAU (from age 18 to current)

Note: This applies to both applicants, if applying together. Please indicate A1 and A2 when applicable.

List Farm Bureau leadership roles, recognitions and/or awards received by the applicant, including service on committees, boards or as officers. Please include years and level of involvement (county, state, national). Example: A1 – Elected President of the County Farm Bureau Board of Directors (2020-2021)

Approximately 2,500 characters

**County Farm Bureau** 

State/American Farm Bureau

11. LEADERSHIP EXPERIENCE: OTHER AGRICULTURAL ORGANIZATIONS
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List other agricultural leadership roles, recognitions and/or awards received by the applicant, including service on committees, boards or as officers (i.e. Farm Credit, Soil Conservation, Farm Service Agency, farm cooperatives, adult roles in 4-H or FFA) *Example: A1 and A2 – 4-H, Serves as a 4-H Livestock Club Leader (2019 – present)* **Approximately 2,500 characters** 

## 12. LEADERSHIP EXPERIENCE: OTHER (from age 18 to current)

List other community and non-agricultural leadership roles, recognitions and/or awards received by the applicant, including service on committees, boards or as officers (i.e. Chamber of Commerce, civic/service clubs, church, school, scouts, coaching, etc.) *Example: A1 – Local Elementary School, Served as Parent Teacher Association (PTA) President (2018-2020)* **Approximately 2,500 characters** 

40	LEADERSHIP GROWTH	AND DEVIET OBSTENIE

. г	SEADERSHIP GROW I'H AND DEVELOPMEN I
a.	Describe your most impactful leadership experience and any actions you have taken to better yourself as a leader or businessperson. <b>Approximately 2,500 characters</b>
b.	Describe your goals for leadership growth and development. Approximately 1,500 characters