

## **UTAH FARM BUREAU FEDERATION**

**Title:** Eastern Regional Manager

**Position Objective:**

Utah Farm Bureau Federation (UFBF) seeks a regional manager to assist County and State Farm Bureau Leaders in developing and carrying out effective programs and assisting members. These programs are designed to maintain a strong, effective organization, meet members' needs, and to promote the philosophy, policies and basic concepts of the County, State and National Farm Bureau organizations.

**Reports To:** Director of Field Services

**Essential Functions:**

1. Provide continual leadership to improve the strength, effectiveness, and reputation of the organization.
2. Work with County Farm Bureau leadership in planning, developing, and implementing effective county programs of work.
3. Manage effective annual membership growth campaigns in the region.
4. Assist in the planning and setting up of county and regional leadership meetings.
5. Develop and train new and existing Farm Bureau leaders.
6. Serve as a resource person to the County Farm Bureaus in problem solving, agricultural policy development and implementation.
7. Establish and maintain working relationships with other organizations, governmental agencies, and community & industry groups.
8. Communicate and work with Farm Bureau staff establishing a team effort for the success of the organization.
9. Attend day and night meetings and activities with some overnight travel.

**Experience and Skills Required:**

1. Ability to organize and manage multiple projects.
2. Self-motivated with organizational, negotiation, and human relation skills.
3. Written and verbal communication skills.
4. Must have a valid UT driver's license and be able to travel in assigned area and throughout the state to fulfill duties of the job, often for evening meetings.
5. Bachelor's degree preferred or equivalent work experience in agricultural related field.
6. Preferred to have the candidate live or be willing to relocate to eastern Utah.

**Compensation:**

Wage range for this position is \$55,000 - \$62,000 based on experience. Other compensation includes medical & dental Insurance, Company Vehicle w/Gas Card, 401K w/6% Match and Non-discretionary Contribution of 5%, Vacation/Sick Leave.

**To Apply:**

Please send cover letter, resume and references to [clayton.beckstead@fbfs.com](mailto:clayton.beckstead@fbfs.com) The deadline for applications is December 15, 2022.

Note: This job description is intended to describe the major functions and characteristics of this job. It is not intended to describe all functions or responsibilities, which may be assigned to the incumbent employee.

### **About the Utah Farm Bureau Federation**

The Utah Farm Bureau Federation (UFBF) is the state's largest voluntary organization of farmers and ranchers, and is committed to protecting Utah's farms and ranches, and ensuring a safe, fresh and locally grown food supply. Our members live in all of Utah's 29 counties and belong to county Farm Bureaus, which, in turn, comprise the Utah Farm Bureau Federation. The Utah Farm Bureau Federation is an affiliate of the American Farm Bureau Federation, which boasts more than 6 million members nationwide

The Utah Farm Bureau is a voluntary organization of farm and ranch families united for the purposes of addressing their problems and formulating action to achieve educational improvement, economic opportunity and social advancement and, thereby, to promote the national well-being. Farm Bureau is the voice of agriculture at all levels.

The organization works to support its producer members through legislative advocacy, leadership development programs, commodity associations, rural health & safety programs, insurance products, marketing, and other services.